

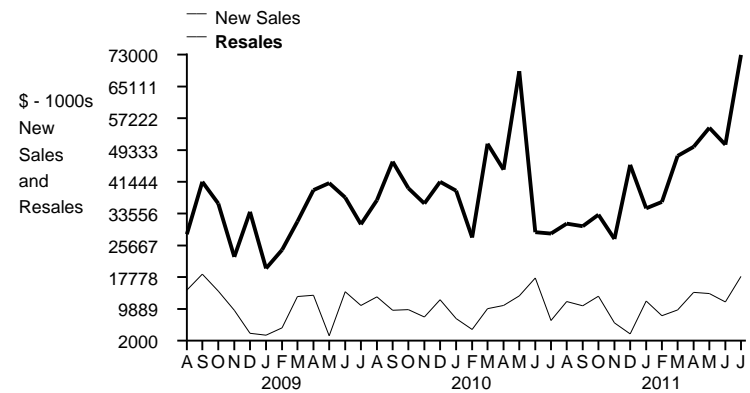
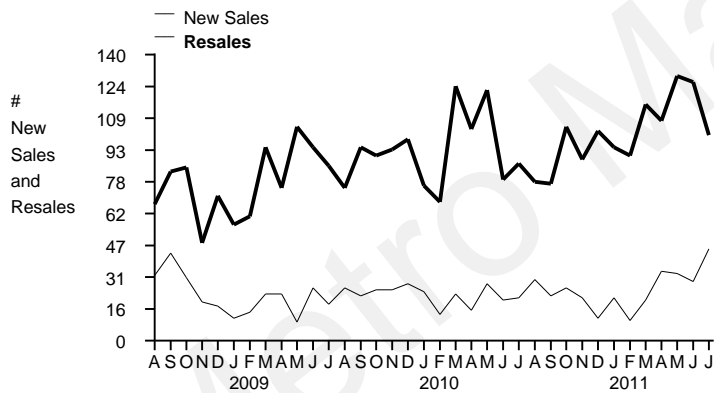
# The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	JUL 2011	JUL 2010	% Chg	YTD 2011	YTD 2010	% Chg
<b>Single Family</b>						
Total New Sales	45	21	114.29	192	144	33.33
Total ReSales	101	87	16.09	768	662	16.01
Total Single Family	146	108	35.19	960	806	19.11
<b>Condominium/Townhomes</b>						
Total New Sales	1	0	.00	14	20	-30.00
Total ReSales	97	55	76.36	696	478	45.61
Total Condo/Townhome	98	55	78.18	710	498	42.57
<b>Mobile/Manufactured Homes</b>	13	11	18.18	105	75	40.00
<b>Residential Lots</b>	187	94	98.94	1,136	1,075	5.67
Commercial & Other IMPRV	11	22	-50.00	83	72	15.28
Commercial & Other VACNT	11	6	83.33	64	45	42.22
<b>Total</b>	466	296	57.43	3,058	2,571	18.94
Total Foreclosures	51	105	-51.43	352	516	-31.78
Total Lis Pendens	72	134	-46.27	391	954	-59.01

Dollar Volume of Sales	JUL 2011	JUL 2010	% Chg	YTD 2011	YTD 2010	% Chg
<b>Single Family</b>						
Total New Sales	17,894,977	7,012,416	155.19	86,827,037	70,406,449	23.32
Total ReSales	72,616,700	28,480,800	154.97	346,399,100	287,435,600	20.51
Total Single Family	90,511,677	35,493,216	155.01	433,226,137	357,842,049	21.07
<b>Condominium/Townhomes</b>						
Total New Sales	1,350,000	0	.00	9,072,500	11,627,200	-21.97
Total ReSales	26,871,700	13,108,000	105.00	211,371,200	148,938,600	41.92
Total Condo/Townhome	28,221,700	13,108,000	115.30	220,443,700	160,565,800	37.29
<b>Mobile/Manufactured Homes</b>	515,300	1,047,600	-50.81	5,306,200	3,935,900	34.82
<b>Residential Lots</b>	14,380,700	6,215,000	131.39	93,704,000	77,088,200	21.55
Commercial & Other IMPRV	8,110,400	8,811,300	-7.95	42,469,300	38,540,700	10.19
Commercial & Other VACNT	842,500	1,897,200	-55.59	7,700,100	27,821,500	-72.32
<b>Total</b>	142,582,277	66,572,316	114.18	802,849,437	665,794,149	20.59
Total Foreclosures *	8,050,765	28,953,256	-72.19	94,029,896	128,436,930	-26.79
Total Lis Pendens *	14,714,138	32,673,188	-54.97	100,890,174	290,173,794	-65.23

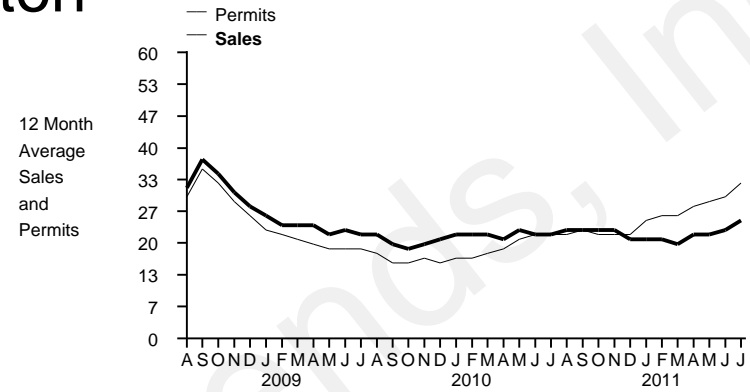
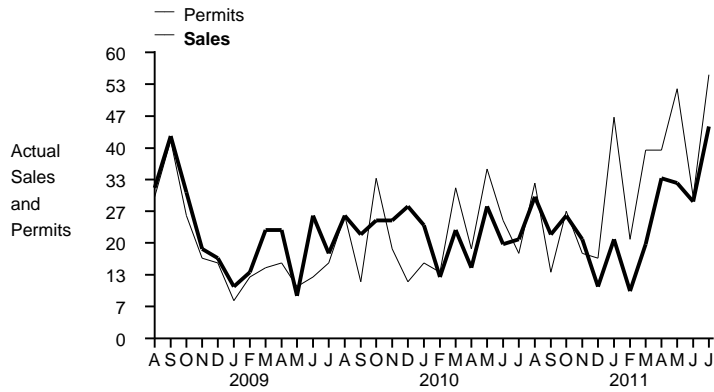
\* Foreclosure and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

## Single Family New and Resales



# New Single Family Permit and Sales Trends

## Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	Actual	12 Month Avg
08/2010	33	22	30	23	-3	1
09/2010	14	23	22	23	8	0
10/2010	27	22	26	23	-1	1
11/2010	18	22	21	23	3	1
12/2010	17	22	11	21	-6	-1
01/2011	47	25	21	21	-26	-4
02/2011	21	26	10	21	-11	-5
03/2011	40	26	20	20	-20	-6
04/2011	40	28	34	22	-6	-6
05/2011	53	29	33	22	-20	-7
06/2011	30	30	29	23	-1	-7
07/2011	56	33	45	25	-11	-8

## Total Single Family

